



2018 Point Loma Home Sales

January 1st, 2018 - June 30th, 2018





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**FOR \$100
GUESS WHAT**

this property address is?

1939

sunset cliffs • beach front residence



2018

sunset cliffs

Point Loma • Sunset Cliffs

SOLD BY ROBERT



SOLD UNDER THE RADAR

#	ADDRESS	BR	BA	SQ FT	SALES PRICE	\$/SF	DAYS/MKT
1	4541 Adair	3	1	1,070	\$1,145,000	\$1,070	32
2	1256 Moana	3	3	1,900	\$1,238,050	\$652	2
3	4603 Alhambra	4	4	2,599	\$1,318,000	\$507	26
4	4595 Alhambra Street	3	3	1,962	\$1,450,000	\$739	15
5	4457 Carmelo	4	3	2,689	\$1,625,000	\$604	9
6	1030 Calaveras	4	3	1,763	\$1,695,000	\$961	0
7	 1246 Trieste	4	3	2,351	\$2,000,000	\$850	0
8	1045 Novara	5	3	3,000	\$2,000,000	\$666	30
9	1253 Sunset Cliffs	5	7	4,767	\$2,100,000	\$441	83
10	4494 Tivoli Street	5	4	3,516	\$2,164,132	\$616	38
11	1030 Alexandria Drive	6	5	4,205	\$2,200,000	\$523	65
12	4410 Adair	4	5	3,250	\$2,250,000	\$692	42
13	1068 Devonshire	5	4	3,445	\$2,300,000	\$668	6
14	4436 Tivoli Street	3	3	3,492	\$2,389,500	\$684	13
15	1068 Santa Barbara St.	5	6	4,355	\$2,450,000	\$563	50
16	1319 Sunset Cliffs Blvd.	6	4	4,689	\$2,975,000	\$634	102

AVERAGES	4	4	3,066	\$1,956,230	\$679	32
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2018 Sunset Cliffs • YEAR OVER YEAR REVIEW



-6%

Single Family Homes Sold

16 total transactions from 17



+24%

\$ Highest Priced Home

Sold at \$2,975,000 versus \$2,400,000



+16%

\$ Lowest Priced Home

Sold at \$1,145,000 from \$957,000



+41%

\$ Median Home Value

\$2,000,000 from \$1,418,000



+19%

\$ Total Market Volume

\$31,000,000 from \$26,000,000

AVERAGE PRICE
PER SQ FT

Fleetridge • \$586

Wooded Area • \$586

Roseville • \$623

Loma Portal • \$635

Point Loma Heights • \$645

Sunset Cliffs • \$679

La Playa • \$783

Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	# < \$1M	# \$1M - \$2M	# \$2M - \$3M	# > \$3M	TOTAL \$
2018	16	\$1,145,000	\$2,000,000	\$2,975,000	0	6	10	0	\$31M
2017	17	\$957,000	\$1,418,000	\$2,400,000	1	13	3	2	\$26M
	-6%	+16%	+41%	+24%		-54%	+333%		+19%



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FOR \$100
GUESS HOW MANY

original trail markers there were?

1949

la playa • la playa trail marker



2018

la playa

#	ADDRESS	BR	BA	SQ FT	SALES PRICE	\$/SF	DAYS/MKT
1	3360 Martinez Street	3	2	1,363	\$1,005,000	\$737	9
2	340 Rosecrans Street	3	2	1,885	\$1,255,000	\$666	24
3	690 Rosecrans Street	3	3	1,415	\$1,395,000	\$986	24
4	351 San Fernando Street	4	3	2,563	\$1,665,000	\$650	103
5	3296 Martinez Street	4	5	3,082	\$1,900,000	\$616	68
6	475 San Elijo	4	2	2,404	\$2,000,000	\$832	537
7	902 Armada Terrace	4	4	4,716	\$2,100,000	\$445	51
8	439 La Crescentia	3	4	3,098	\$2,224,000	\$718	127
9	885 Rosecrans Street	6	4	4,064	\$2,300,000	\$566	67
10	455 Silvergate Avenue	6	7	5,319	\$2,350,000	\$442	123
11	 740 Rosecrans	3	3	3,543	\$2,400,000	\$677	0
12	615 San Gorgonio Street	4	5	3,250	\$2,444,000	\$752	71
13	2937 Perry Street	4	5	3,052	\$2,450,000	\$803	54
14	2830 Noren Place	3	4	2,374	\$2,695,000	\$1,135	8
15	414 La Crescentia Drive	4	3	2,563	\$3,200,000	\$1,249	80
16	807 Armada Terrace	3	3	3,232	\$3,235,000	\$1,001	166
17	411 San Gorgonio	4	7	5,020	\$3,782,000	\$753	62
18	821 San Antonio Place	7	6	5,484	\$6,000,000	\$1,094	69
19	360 San Gorgonio	6	6	8,800	\$6,570,000	\$747	42
AVERAGES		4	4	3,538	\$2,682,632	\$783	89

2018 La Playa • YEAR OVER YEAR REVIEW



+16%

Single Family Homes Sold

19 total transactions from 16



-23%

\$ Highest Priced Home

Sold at \$6,570,000 from \$8,575,000



+18%

\$ Lowest Priced Home

Sold at \$1,005,000 from \$820,000



+20%

\$ Median Home Value

\$2,325,000 from \$1,941,000



+30%

\$ Total Market Volume

\$51,000,000 from \$36,000,000

AVERAGE PRICE
PER SQ FT

Fleetridge • \$586

Wooded Area • \$586

Roseville • \$623

Loma Portal • \$635

Point Loma Heights • \$645

Sunset Cliffs • \$679

La Playa • \$783



Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	# <\$1M	# \$1M - \$2M	# \$2M - \$3M	# >\$3M	TOTAL \$
2018	19	\$1,005,000	\$2,325,000	\$6,570,000	0	5	9	5	\$51M
2017	16	\$820,000	\$1,941,000	\$8,575,000	4	4	6	2	\$36M
	+16%	+18%	+20%	-23%		+20%	+33%	+150%	+30%



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FOR \$100
WHAT TYPE OF SCHOOL

1910

did Point Loma Nazarene originally open as?

wooded area • ampitheatre



2018

wooded area



#	ADDRESS	BR	BA	SQ FT	SALES PRICE	\$/SF	DAYS/MKT
1	930 Gage Drive	3	3	1,800	\$1,050,000	\$583	29
2	870 Gage Drive	4	3	2,345	\$1,093,725	\$466	148
3	 3758 Charles	3	2	1,665	\$1,125,000	\$675	0
4	3621 Wilcox	3	2	2,246	\$1,193,000	\$531	0
5	785 Silvergate Avenue	4	2	2,100	\$1,235,000	\$588	107
6	665 Albion Street	4	2	1,830	\$1,380,000	\$754	0
7	3475 Talbot Street	5	4	2,522	\$1,550,000	\$615	43
8	3695 Cedarbrae Lane	4	3	2,705	\$1,560,000	\$577	37
9	3712 Jennings Street	5	5	3,450	\$1,725,000	\$500	74
10	3658 Dudley Street	4	4	3,002	\$1,925,000	\$641	6
11	3728 Wilcox Street	5	4	3,679	\$2,000,000	\$544	18
12	3761 Warner	5	4	3,100	\$2,175,000	\$702	7
13	455 Silvergate Avenue	6	7	5,319	\$2,350,000	\$442	123
14	3740 Pio Pico	5	5	4,103	\$2,400,000	\$585	26
AVERAGES		4	4	2,848	\$1,625,838	\$586	44

2018 Wooded Area • YEAR OVER YEAR REVIEW



-7%

Single Family Homes Sold

14 total transactions from 15



-20%

\$ Highest Priced Home

Sold at \$2,400,000 from \$3,000,000



+11%

\$ Lowest Priced Home

Sold at \$1,050,000 from \$945,000



+12%

\$ Median Home Value

\$1,550,000 from \$1,380,000



+0%

\$ Total Market Volume

\$23,000,000 from \$23,000,000

AVERAGE PRICE
PER SQ FT

Fleetridge • \$586

Wooded Area • \$586

Roseville • \$623

Loma Portal • \$635

Point Loma Heights • \$645

Sunset Cliffs • \$679

La Playa • \$783

Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	# < \$1M	# \$1M - \$2M	# \$2M - \$3M	# > \$3M	TOTAL \$
2018	14	\$1,050,000	\$1,550,000	\$2,400,000	0	10	4	0	\$23M
2017	15	\$945,000	\$1,380,000	\$3,000,000	1	12	1	1	\$23M
	-7%	+11%	+12%	-20%		-17%	+400%		+0%



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FOR \$100
GUESS WHO

this driver is?

1915
fleetridge • phoenix road race



2018
fleetridge

#	ADDRESS	BR	BA	SQ FT	SALES PRICE	\$/SF	DAYS/MKT
1	1535 Chatsworth Blvd.	3	2	1,829	\$800,000	\$437	13
2	3540 Talbot Street	3	2	1,176	\$920,000	\$782	2
3	1535 Chatsworth Blvd.	3	2	1,829	\$925,000	\$506	5
4	4011 Liggett Drive	3	2	1,456	\$1,008,205	\$692	7
5	1623 Chatsworth Blvd.	3	2	2,195	\$1,042,000	\$475	17
6	1015 Albion Street	4	2	2,156	\$1,229,000	\$570	21
7	3570 Addison	5	4	2,893	\$1,440,000	\$498	38
8	3512 Fenelon Street	4	3	2,707	\$1,625,000	\$600	6
9	3510 Garrison Sreet	3	3	2,945	\$2,095,000	\$711	156
AVERAGES		3	2	2,132	\$1,231,578	\$586	29

2018 Fleetridge • YEAR OVER YEAR REVIEW

+0%

+23%

-16%

-26%

-12%

Single Family Homes Sold
9 total transactions from 9

\$ Highest Priced Home
Sold at \$2,095,000 from \$1,699,000

\$ Lowest Priced Home
Sold at \$800,000 from \$949,000

\$ Median Home Value
\$1,042,000 from \$1,416,000

\$ Total Market Volume
\$11,000,000 from \$12,500,000

AVERAGE PRICE
PER SQ FT

Fleetridge • \$586

Wooded Area • \$586

Roseville • \$623

Loma Portal • \$635

Point Loma Heights • \$645

Sunset Cliffs • \$679

La Playa • \$783

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Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	# <\$1M	# \$1M - \$2M	# \$2M - \$3M	# >\$3M	TOTAL\$
2018	9	\$800,000	\$1,042,000	\$2,095,000	3	5	1	--	\$11M
2017	9	\$949,000	\$1,416,000	\$1,699,000	1	8	0	--	\$12.5M
	+0%	-16%	-26%	+23%	+300%	-40%			-12%



1912
roseville • aerial view



2018
roseville



#	ADDRESS	BR	BA	SQ FT	SALES PRICE	\$/SF	DAYS/MKT
1	3109 Emerson	3	2	1,528	\$500,000	\$327	0
2	3530 Wawona Drive	4	2	1,600	\$755,000	\$472	69
3	1816 Clove	2	2	806	\$799,900	\$992	8
4	3137-3139 Nimitz Blvd.	5	3	1,944	\$820,000	\$422	7
5	3204 Carleton	2	2	1,055	\$826,000	\$783	6
6	1850 Clove Street	3	1	1,065	\$850,000	\$798	53
7	1470 Evergreen Street	3	3	1,322	\$880,000	\$666	16
8	1841 Mendota Street	3	2	1,312	\$896,500	\$683	10
9	3325 Canon Street	3	2	1,398	\$899,000	\$643	6
10	3616 Oliphant Street	3	2	1,555	\$1,000,000	\$643	0
11	3333 Ullman Street	3	2	1,654	\$1,045,000	\$632	36
12	3205 Carleton	4	3	2,388	\$1,065,000	\$446	78
13	3427 Sterne Street	2	1	833	\$1,150,000	\$1,380	0
14	3330 Byron	3	3	1,352	\$1,200,000	\$888	34
15	3412 Garrison Street	3	3	2,516	\$1,360,000	\$541	59
16	3120 - 3124 Ingelow	6	4	3,334	\$1,450,000	\$434	0
17	1355 Willow Street	4	2	2,808	\$1,462,000	\$521	18
18	1320 Plum Street	4	3	2,812	\$1,605,000	\$571	40
19	1108 Concord Street	5	3	3,138	\$1,665,000	\$531	71
20	1151 Willow Street	4	4	2,400	\$1,670,000	\$696	71
21	3211 Trumbull	4	4	3,081	\$1,775,000	\$576	45
22	3429 Hill Street	5	3	3,196	\$1,875,000	\$587	13
23	1635 Plum Street	5	4	4,283	\$2,072,500	\$484	60
24	3228 Carleton	5	6	3,771	\$2,080,000	\$552	9
25	1235 Shafter Street	5	6	7,767	\$2,500,000	\$322	57
AVERAGES		4	3	2,357	\$1,288,036	\$623	31

2018 Roseville • YEAR OVER YEAR REVIEW



+212%

Single Family Homes Sold

25 total transactions from 8



+50%

\$ Highest Priced Home

Sold at \$2,500,000 from \$1,670,000



-32%

\$ Lowest Priced Home

Sold at \$500,000 from \$738,000



+0%

\$ Median Home Value

\$1,150,000 from \$1,148,000



+236%

\$ Total Market Volume

\$32,000,000 from \$9,500,000

AVERAGE PRICE
PER SQ FT

Fleetridge • \$586

Wooded Area • \$586

Roseville • \$623

Loma Portal • \$635

Point Loma Heights • \$645

Sunset Cliffs • \$679

La Playa • \$783

Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	# < \$1M	# \$1M - \$2M	# \$2M - \$3M	# > \$3M	TOTAL \$
2018	25	\$500,000	\$1,150,000	\$2,500,000	9	13	3	--	\$32M
2017	8	\$738,000	\$1,148,000	\$1,670,000	3	5	0	--	\$9.5M
	+212%	-32%	+0%	+50%	+200%	+162%			+236%



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FOR \$100
GUESS WHO

1914

designed the sefton residence?

point loma heights • sefton residence



2018
point loma heights

#	ADDRESS	BR	BA	SQ FT	SALES PRICE	\$/SF	DAYS/MKT
1	3827 Udall Street	2	1	684	\$595,000	\$870	16
2	2163 San Clemente	2	2	989	\$775,700	\$784	6
3	1560 Catalina Blvd.	2	1	876	\$785,000	\$896	82
4	 4443 Del Monte	2	2	1,621	\$820,000	\$505	0
5	4041 Orchard Avenue	3	2	1,482	\$825,000	\$557	19
6	3820 John Street	3	2	1,130	\$850,000	\$752	9
7	4004 Del Mar Avenue	3	1	1,184	\$865,000	\$731	52
8	1627 Catalina Blvd.	3	2	1,244	\$869,000	\$699	22
9	2042 Catalina	5	2	1,858	\$875,000	\$471	7
10	4451 Muir Avenue	3	1	1,131	\$880,000	\$778	11
11	1060 Catalina Blvd.	3	2	1,196	\$900,000	\$753	7
12	1126 Catalina Blvd.	4	2	1,150	\$925,000	\$804	179
13	3863 Atascadero	4	2	1,574	\$930,000	\$591	4
14	1988 Catalina Blvd.	3	2	1,577	\$945,000	\$599	36
15	3789 Narragansett Avenue	3	2	1,150	\$951,000	\$827	19
16	4303 Santa Cruz Avenue	2	1	1,216	\$960,000	\$789	7
17	4669 Niagara	3	2	1,538	\$995,000	\$646	25
18	946 Catalina Blvd.	5	3	2,430	\$1,000,000	\$411	36
19	4415 Muir Avenue	4	2	1,729	\$1,116,500	\$646	6
20	4428 Orchard Avenue	4	2	2,442	\$1,150,000	\$471	14
21	4267 Coronado Avenue	3	3	1,802	\$1,210,000	\$671	7
22	3761 La Cresta Drive	3	2	2,116	\$1,276,500	\$603	32
23	3851 Milan Street	2	2	1,739	\$1,490,000	\$857	2
24	4262 Point Loma Avenue	5	3	3,155	\$1,520,000	\$482	5
25	1028 Tarento Drive	6	3	2,346	\$1,555,000	\$663	12
26	1016 Tarento Drive	5	4	3,650	\$1,625,000	\$445	0
27	3848 Dixon Place	4	4	3,453	\$1,649,000	\$478	5
28	1835 Venice Street	4	4	3,583	\$1,700,000	\$474	78
29	4240 Point Loma Avenue	4	4	3,589	\$1,738,000	\$484	15
30	4467 Orchard Avenue	5	4	3,598	\$1,785,000	\$496	224
31	1423 Alexandria Drive	5	4	3,222	\$2,060,000	\$639	6
32	4453 Bermuda Avenue	5	4	3,165	\$2,160,000	\$682	34
33	4370 Newport Avenue	5	6	3,105	\$2,250,000	\$725	5
AVERAGES		4	3	2,022	\$1,213,052	\$645	30

2018 Point Loma Heights • YEAR OVER YEAR REVIEW



+65%

Single Family Homes Sold

33 total transactions from 20



+25%

\$ Highest Priced Home

Sold at \$2,250,000 from \$1,795,000



-6%

\$ Lowest Priced Home

Sold at \$595,000 from \$633,000



-1%

\$ Median Home Value

\$978,000 from \$988,000



+90%

\$ Total Market Volume

\$40,000,000 from \$21,000,000

AVERAGE PRICE
PER SQ FT

Fleetridge • \$586

Wooded Area • \$586

Roseville • \$623

Loma Portal • \$635

Point Loma Heights • \$645

Sunset Cliffs • \$679

La Playa • \$783

Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	# < \$1M	# \$1M - \$2M	# \$2M - \$3M	# > \$3M	TOTAL \$
2018	33	\$595,000	\$978,000	\$2,250,000	17	13	3	--	\$40M
2017	20	\$633,000	\$988,000	\$1,795,000	11	9	0	--	\$21M
	+65%	-6%	-1%	+25%	+55%	+44%			+90%



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FOR \$100
GUESS WHO

1939

designed the bridges estate?

loma portal • bridges estate | chatsworth blvd



2018

loma portal

#	ADDRESS	BR	BA	SQ FT	SALES PRICE	\$/SF	DAYS/MKT
1	2320 Caminito Mira	3	2	1,516	\$625,000	\$412	12
2	3559 Poe Street	3	2	736	\$680,000	\$924	42
3	3729 James Street	3	1	1,256	\$720,000	\$573	6
4	3695 Oleander Drive	2	1	848	\$760,000	\$896	13
5	3676 Oleander Drive	2	1	829	\$765,000	\$923	10
6	3025 Quimby Street	2	1	1,006	\$768,000	\$763	8
7	3545 Tennyson Street	2	1	952	\$820,000	\$861	13
8	3707 James Street	2	1	1,100	\$821,662	\$747	7
9	3136 Kingsley Street	2	2	1,491	\$830,000	\$557	7
10	2310 Poinsettia Drive	3	2	1,094	\$845,000	\$772	10
11	3361 Wisteria Drive	3	1	1,008	\$860,000	\$853	25
12	3511 Voltaire Street	3	2	1,235	\$865,000	\$700	61
13	3761 Leland Street	5	2	3,158	\$920,000	\$291	48
14	3030 Locust	2	2	1,877	\$935,000	\$626	12
15	3430 Dumas Street	3	2	1,365	\$935,000	\$685	2
16	3204 Homer Street	2	2	1,135	\$949,000	\$836	0
17	3668 Leland Street	3	2	1,843	\$970,000	\$526	23
18	3345 Elliott Street	4	3	1,942	\$1,005,000	\$518	29
19	3111 Dumas	3	2	1,865	\$1,040,000	\$558	0
20	3221 Dumas Street	3	2	1,586	\$1,042,500	\$657	6
21	3503 Udall Street	3	3	1,987	\$1,045,000	\$526	9
22	3715 Amaryllis	4	3	1,976	\$1,130,000	\$572	96
23	2552 Rosecrans Street	4	3	2,212	\$1,150,000	\$520	6
24	3121 Homer Street	4	3	2,196	\$1,170,000	\$533	0
25	3504 Dumas	3	3	2,386	\$1,218,100	\$511	13
26	1926 Willow Street	4	2	2,430	\$1,449,000	\$596	71
27	2125 Locust	4	7	5,207	\$1,500,000	\$288	53
28	3113 Xenophon	5	5	2,597	\$1,690,000	\$651	51
29	3756 Lotus	4	3	2,283	\$1,750,000	\$767	16
30	2716 Nipoma Street	5	5	4,831	\$1,930,825	\$400	30
AVERAGES		3	2	1,865	\$1,039,636	\$635	23

2018 Loma Portal • YEAR OVER YEAR REVIEW



+25%

Single Family Homes Sold

30 total transactions from 24



+34%

\$ Highest Priced Home

Sold at \$1,930,825 from \$1,435,000



-11%

\$ Lowest Priced Home

Sold at \$625,000 from \$695,000



-10%

\$ Median Home Value

\$935,000 from \$1,045,000



+21%

\$ Total Market Volume

\$31,000,000 from \$25,000,000

AVERAGE PRICE
PER SQ FT

Fleetridge • \$586

Wooded Area • \$586

Roseville • \$623

Loma Portal • \$635

Point Loma Heights • \$645

Sunset Cliffs • \$679

La Playa • \$783



Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	# <\$1M	#\$1M - \$2M	#\$2M - \$3M	# >\$3M	TOTAL\$
2018	30	\$625,000	\$935,000	\$1,930,825	17	13	--	--	\$31M
2017	24	\$695,000	\$1,045,000	\$1,435,000	10	14	--	--	\$25M
	+25%	-11%	-10%	+34%	+70%	-8%			+21%

92106

Jan 1, 2018 - June 30, 2018
60% of Home Sales came from 92106.

Jan 1, 2018 - June 30, 2018
40% of Home Sales came from 92107.

92107



-2%

Single Family Homes Sold

103 total transactions from 105



50%

Homes Sold

Between \$1,000,000 & \$2,000,000



+4%

\$ Median Home Value

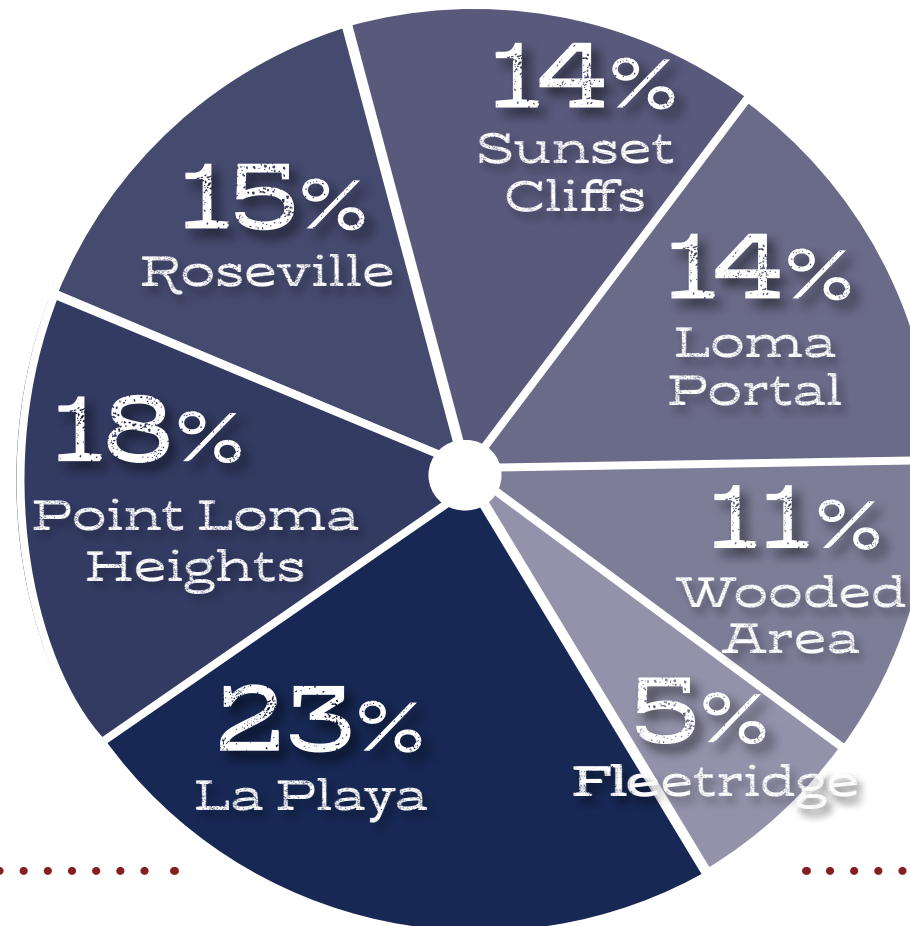
\$1,193,000 from \$1,149,000



+9%

\$ Total Market Volume

\$153,000,000 from \$140,000,000



Single Family Homes Sold

80 total transactions from 76

Homes Sold

Between \$1,000,000 & \$2,000,000

\$ Median Home Value

\$1,096,000 from \$1,075,000

\$ Total Market Volume

\$102,000,000 from \$87,000,000

+5%



40%



+2%



+17%



Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	#<\$1M	#\$1M - \$2M	#\$2M - \$3M	#>\$3M	TOTAL\$
2018	103	\$500,000	\$1,193,000	\$6,570,000	31	51	16	5	\$153M
2017	105	\$635,000	\$1,149,000	\$8,575,000	41	54	7	3	\$140M
	-2%	-21%	+4%	-23%	-24%	-6%	+129%	+67%	+9%

Year Over Year \$ Sales & # Unit Distribution

YEAR	#	\$ LOW	\$ MEDIAN	\$ HIGH	#<\$1M	#\$1M - \$2M	#\$2M - \$3M	#>\$3M	TOTAL\$
2018	80	\$526,000	\$1,096,000	\$3,125,000	36	32	11	1	\$102M
2017	76	\$543,000	\$1,075,000	\$2,534,000	31	41	4	0	\$87M
		+5%	-3%	+2%	+23%	+16%	-22%	+175%	+17%

#1 in Point Loma

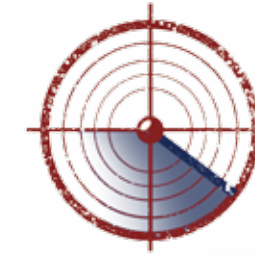
Just South of

\$1/2 BILLION

Since 07'



\$20M+ Sold Under The Radar • YTD



Advantages of Selling Under the Radar



No Signage.



No Open Houses.



No Busy Body Neighbors.



Private. Exclusive. Discrete.



Robert Outperforms



Robert Does 20 Times More Business Than The Average Agent
Robert: \$45,000,000+ | Average Agent < \$2,000,000



Robert Sells Homes For More \$



Robert Sells Homes For 6% More \$\$\$ Than The Average Agent
Robert: 102% \$ Sold/\$ List Ratio | Average Agent: 96%



Robert Sells Homes Faster



Robert Sells Homes Twice As Fast As The Average Agent
Robert: Average 12 Days On Market | Average Agent: 35

Your Home Will Sell Faster & For More Money

92106 & 92107

AGENT	PRODUCTION	SOLD/LIST	DAYS ON MARKET
Robert	\$45,000,000+	102%	12
Average Agent	< \$2,000,000	96%	35



“The Sellers Behind the Numbers”

Real Reviews. Real Results.



Robert W. Dorfman
Former Owner | 3427 Sterne Street

“He is very **easy to work with** and will get your home sold quickly.”



Jack Diamond
Former Owner | 1265 Devonshire

“Robert sold my house before it even hit the MLS.

Why bother with anyone else?”



Kevin & Jill Smith
New Owners | 414 La Crescentia Blvd.

“We have had the pleasure to work with Robert over the last four years. His **honesty & transparency** were key reasons why we bought not one, but two homes from him! We also asked him to sell one of our properties which he did with the same work ethic and enthusiasm he had to our other projects. He literally never stopped helping and working for us. An absolute joy!”



Karen Knapp & Carolyn Kutzke
Former Owners | 414 La Crescentia Blvd.

“If you’re looking for someone with old school values, who’s hard working with integrity, go with Robert Realty.

HE’S TERRIFIC!”



Keith & Lynne Beresford
Former Owners | 946 Catalina Blvd.

“It has been a pleasure working with Robert and his team in selling our Point Loma house! He had the knowledge, experience, and resources to make selling our house as smooth as possible.”



Tom & Diane Eggert
Former Owners | 3030 Locust

“The most **HONEST** person I have ever dealt with in 50 years!”



The Dethloff Family
Former Owners | 1246 Trieste

“Robert did a **tremendous job** selling our home and we could not be any happier with the end result. His **custom tailored marketing approach** for our home quickly led to a full price offer from well qualified buyers. We could not have asked for a smoother transaction. Thanks Robert!”



Ed & Stephanie Bergstrom
Former Owners | 2320 Caminito Mira

“From day one, you went **over & above** to help make us feel confident. Knowing how busy you are, (we are still trying to figure out how you have time to sleep) we very much appreciated how you always **made yourself available** to us to answer questions or to reassure us that everything would work out.”



C & C
Former Owners | 740 Rosecrans

“Robert is the most knowledgeable, pro-active, & hardworking Realtor we have ever worked with.

He’s the best out there!
Thank you for all you’ve done for us.”



Ken & Roi Funk
Former Owners | 301 Fernando

“Robert - You make buying and selling so easy:

10 years, 4 successful transactions. Robert, you are the best!”

Robert's 2018 Home Sales • YEAR TO DATE



414 La Crescentia

Represented Both Buyer & Seller

JESSOP ESTATE | \$1,248/SQ FT



3820 John St

Represented Both Buyer & Seller

SOLD \$750/SQ FT



3758 Charles

Represented Both Buyer & Seller

SOLD UNDER THE RADAR



3120-3124 Ingelow

Represented Both Buyer & Seller

SOLD UNDER THE RADAR



3211 Trumbull

Represented Both Buyer & Seller

MILLS ACT



3030 Locust

Represented Seller

SOLD IN 12 DAYS



3109 Emerson

Represented Both Buyer & Seller

SOLD UNDER THE RADAR



4443 Del Monte

Represented Both Buyer & Seller

SOLD UNDER THE RADAR



740 Rosecrans

Represented Both Buyer & Seller

SOLD UNDER THE RADAR



4669 Niagara

Represented Seller

SOLD \$646/SQ FT



1535 Chatsworth

Represented Seller

SOLD IN 5 DAYS



1045 Novara

Represented Seller

SOLD \$667/SQ FT



1246 Trieste

Represented Seller

SOLD \$850/SQ FT



946 Catalina Blvd.

Represented Both Buyer & Seller

SOLD IN 36 DAYS



2320 Caminito Mira

Represented Both Buyer & Seller

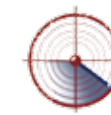
SOLD IN 12 DAYS



3427 Sterne St

Represented Both Buyer & Seller

SOLD \$1,380/SQ FT



Discover the Advantages of Selling
UNDER THE RADAR!

\$45,000,000+ YTD

ADDRESS	REP	\$/SQ FT	DAYS ON MKT	LIST PRICE	SALES PRICE	TOTAL PRODUCTION
414 La Crescentia	DUAL	\$1,248	80	\$2,975,000	\$3,200,000	\$6,400,000
740 Rosecrans	DUAL	\$677	0	\$2,400,000	\$2,400,000	\$4,800,000
3211 Trumbull	DUAL	\$576	45	\$1,895,000	\$1,775,000	\$3,550,000
3120-3124 Ingelow	DUAL	\$434	0	\$1,450,000	\$1,450,000	\$2,900,000
7055 Via Val Verde	BUYER	\$748	0	\$2,450,000	\$0	\$2,400,000
3427 Sterne St	DUAL	\$1,380	0	\$1,000,000	\$1,150,000	\$2,300,000
946 Catalina	DUAL	\$411	36	\$995,000	\$1,000,000	\$2,000,000
1246 Trieste	SELLER	\$850	0	\$1,900,000	\$2,000,000	\$2,000,000
1045 Novara	SELLER	\$666	30	\$2,000,000	\$2,000,000	\$2,000,000
3820 John St	DUAL	\$752	9	\$895,000	\$850,000	\$1,700,000
4476 Estrella	DUAL	\$517	0	\$842,500	\$842,500	\$1,685,000
4443 Del Monte	DUAL	\$505	0	\$800,000	\$820,000	\$1,640,000
1535 Chatsworth	DUAL	\$437	13	\$895,000	\$800,000	\$1,600,000
2622 Bellezza Dr	DUAL	\$448	0	\$650,000	\$670,000	\$1,340,000
1059 Leroy	SELLER	\$667	0	\$1,350,000	\$1,300,000	\$1,300,000
2320 Caminito Mira	DUAL	\$412	12	\$625,000	\$625,000	\$1,250,000
701 Kettner # 192	DUAL	\$477	0	\$600,000	\$600,000	\$1,200,000
3758 Charles	SELLER	\$675	0	\$1,000,000	\$1,125,000	\$1,125,000
3109 Emerson	DUAL	\$327	0	\$500,000	\$500,000	\$1,000,000
4669 Niagara	SELLER	\$646	25	\$995,000	\$995,000	\$995,000
3030 Locust	SELLER	\$626	12	\$895,000	\$935,000	\$935,000
1535 Chatsworth	SELLER	\$505	5	\$925,000	\$925,000	\$925,000
5074 Georgetown	DUAL	\$338	0	\$375,000	\$375,000	\$750,000
3618 Meade	BUYER	\$850	0	\$425,000	\$0	\$425,000
AVERAGES		\$632	11	\$1,180,114	\$1,197,159	\$46,220,000

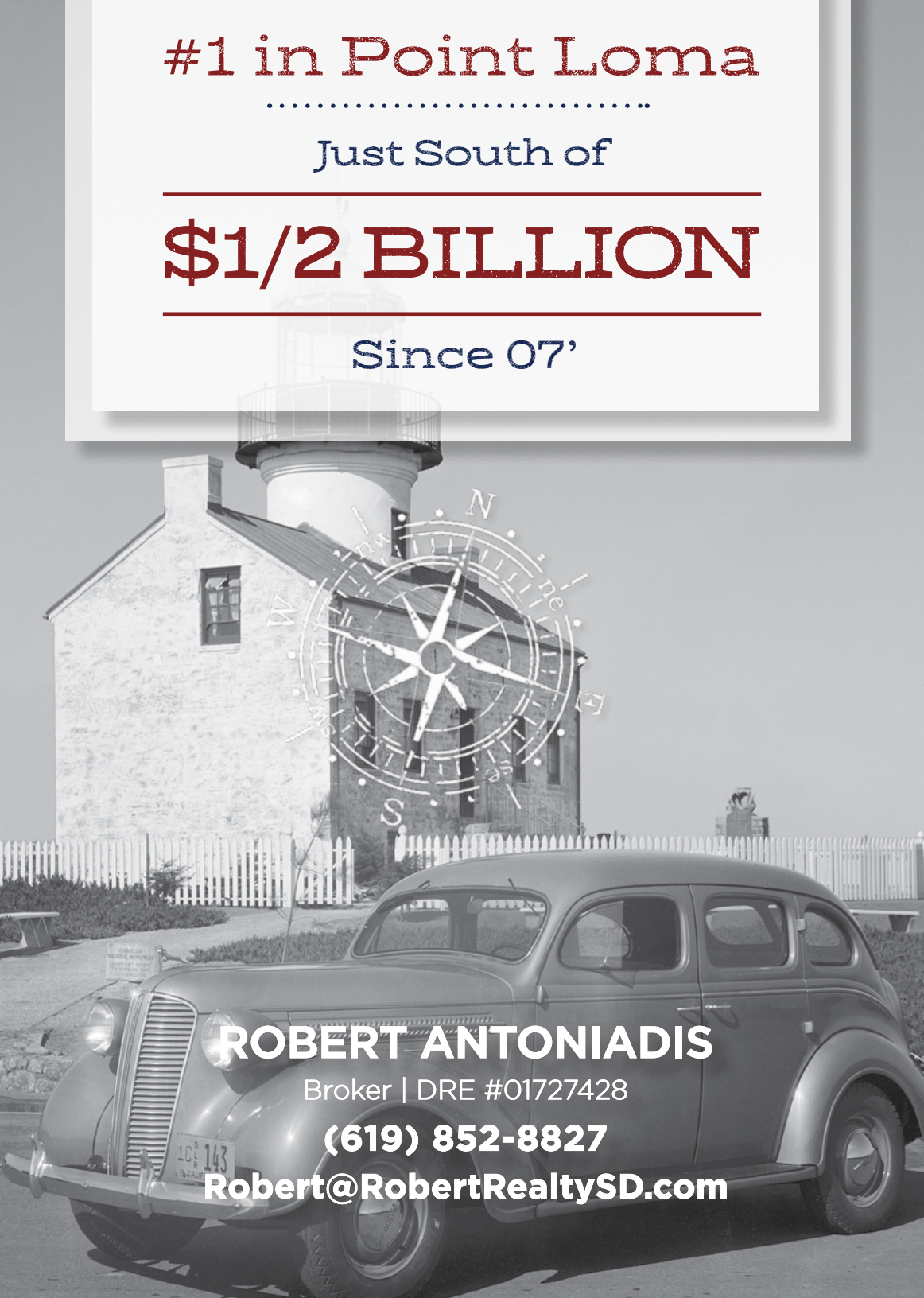
#1 in Point Loma

.....

Just South of

\$1/2 BILLION

Since 07'



ROBERT ANTONIADIS

Broker | DRE #01727428

(619) 852-8827

Robert@RobertRealtySD.com



Call, Text or Email Robert
for a No Obligation Consultation.

(619) 852-8827

USA \$20 | CHINA \$35



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